

Job description

M&A Analyst – Two-year position in Abidjan (VIE)

Publication date: April 22nd, 2025

Position: Analyst (VIE)

Experience: 1-3 years

Location: Abidjan with travelling in West Africa

Contract: Two-year position (VIE)

Start date: September 1st, 2025

About Enexus

Enexus (www.enexus-finance.com) is an M&A boutique that helps firms invest and grow in Africa. We offer M&A, fundraising and financial advisory services.

Founded in 2018, Enexus has established itself in just a few years as one of Africa's leading M&A boutiques. Enexus has worked in more than 20 African countries, including frontier markets, and developed a solid footprint in West, East, Central and Southern Africa, as well as in the Indian Ocean.

Our clients include a wide variety of players—from multinationals and investment funds to family-owned businesses and African champions. We had the opportunity to work alongside global names such as Unilever, Air Liquide, and AXA, as well as regional firms like Avisen in Senegal or I&M Group in Rwanda. Our client base also includes private equity funds such as Apis Partners, Adenia or Amethis.

We focus on industries that create long-term value to African economies, favoring sectors with high local content and strong potential for job creation. More specifically, we developed a solid expertise in FMCG, agribusiness, manufacturing, telecom, energy, financial sector, health and technology. Our track record includes several cross-border transactions involving investors from Africa, Europe and Asia. We believe that working with dynamic companies in promising industries enables us to contribute to sustainable growth in Africa.

We encourage you to visit our website to find out more about our geographic scope, the clients we serve, and the projects we execute (<https://www.enexus-finance.com/project/>).

Enexus has offices in Paris and Abidjan.

What you will do

As an Analyst at Enexus, you will participate in:

- Business development activities in West Africa to develop Enexus' network and pipeline of projects, including:
 - Screening of potential clients
 - Preparation of, and participation to business development field trips

- Preparation of commercial proposals to prospective clients, including:
 - Market research
 - Financial analysis, financial modelling, and valuation
 - Screening of potential investors/acquisition targets
- Execution of M&A and fundraising transactions, including:
 - Preparation of information package and marketing materials (teaser, information memorandum, business plan, management presentation, data room)
 - Relationship management with clients and other parties involved in the transaction (incl. potential investors / acquisition targets)
 - Monitoring of investors' due diligence and negotiations with potential investors/acquisition targets
 - Monitoring of legal firms in the drafting of legal documentation

This position at Enexus will provide you with an excellent opportunity to work in a demanding, yet supportive, team-oriented environment. You will develop a deep knowledge of various industries in Africa while participating in each stage of M&A and fundraising processes. Enexus' fast-growing environment offers opportunities to take on responsibilities and be fully involved in the firm's development.

About you

We are looking for a highly motivated candidate with the following profile:

- One to four years of experience in corporate finance and/or private sector development in a financial institution (e.g. M&A boutique, private equity or debt fund, bank, development finance institution, transaction services advisory firm)
- Master's degree from a top business or engineering school or university, with a specialization in economics, finance or any other field with significant coursework related to these areas
- Genuine interest in development and finance topics in the African continent
- Strong work ethic, high level of autonomy, analytical and writing skills, proactive and persevering mindset
- Fluent in French and English

Eligibility for the VIE program is required (<https://mon-vie-via.businessfrance.fr/>):

- Be aged at least 18 but not yet 29.
- Be French or a European citizen.
- Be in good standing with regard to the national service obligations of your country(ies) (defence ID n°).

Contact

To apply, please send your application to elias.elhabibmassicot@enexus-finance.com and yasmine.benkirane@enexus-finance.com with 'Application VIE 2025' clearly stated in the subject line

Only applications sent by email will be reviewed